





## **The Problem**

Sunderstorm's Chief Compliance Officer, Logan Feldstein, was tasked with the critical responsibility of securing a new 15,000 sq ft distribution and production facility in North Hollywood, California.

Given the challenges associated with the location, such as the 15-20 minute 911 response time and the high value of cash and inventory on the premises, Logan had to consider a range of factors to ensure the project's long-term success.

Some of the key considerations included:

- Motion detection throughout the facility
- 24/7 footage retention for at least 90 days
- Alarm system
- Professional camera monitoring

Sunderstorm needed a partner who could provide a unified platform, high quality equipment, expertise in systems design and installation.



## The Solution

SCW provided Sunderstorm with top-of-the-line hardware and implemented an efficient, scalable, and effective security solution that met their specific requirements.



SCW laid the foundation for a unified surveillance platform, including commercial-grade and top-of-the-line surveillance hardware. The platform not only recorded video but also incorporated professional monitoring with Al powered, event-based detections, ensuring quick responses to any security incidents.

In addition to video surveillance, the new alarm system ensured all doors in the facility were secured, preventing unauthorized access. The system was also outfitted with smoke detection in case of fire emergencies, helping to safeguard the facility and its occupants.



## The Result

#### Key results:

- Helped Sunderstorm meet and pass 100% of regulatory requirements for the State of California
- 24/7 recording Surveillance
- 24/7 monitored Alarm
- Professional video verification

In the world of security, the difference between a traditional alarm system and modern surveillance technology can be the difference between success and failure. Two recent incidents at different sites highlight this point perfectly.

At one location with a legacy alarm system, a burglary occurred resulting in tens of thousands of dollars in losses. Unfortunately, the alarm system provided zero insight or actionable information for law enforcement, leaving the business owner feeling frustrated and helpless.

In contrast, at the site with the advanced Survail ICVR system, the story was quite different. Within half the time, the system was able to identify suspicious behavior, log it, and with the assistance of the professional monitoring team, determine the status of the threat. The difference was like night and day.

The lesson here is clear: investing in modern security technology can make all the difference in protecting your assets and maintaining the safety of your business.



### **WHY SCW?**

# We understand the isolating challenges of the Cannabis Industry.

Cannabis producers are still in a 'wild west' phase of the market where there aren't as many resources for protection outside of what regulatory agencies require. These requirements aren't a comprehensive plan but more of a bare bones strategy to ensure compliance with other regulations than a design to protect producers. This combined with a lack of banking and insurance resources means that most cannabis stakeholders are on their own.

#### **Built to last**

SCW sells only commercial-grade equipment. This equipment is specifically designed for heavy use and scalability. KO Storage knows it's going to grow and add more locations and it knows the SCW camera system will scale up with it every step of the way.

#### **Service After the Sale**

The right equipment combined with free, US-based, lifetime tech support, made SCW the apparent solution for KO Storage's security needs.



Over 4,000 Five-Star reviews, with an average score of 4.9, says more than we can about the standards of our business practices at SCW. All of the cameras installed for the project included SCW's standard 3-year warranty. That standard warranty can be extended to five years of coverage.

#### **Scalability**

The systems available from SCW are designed, not only to meet the client's immediate needs, but to also be easily duplicated when business growth leads to more locations.

Individual site upgrades and future expansions have presented numerous problems, but with SCW, KO Storage could easily continue to expand.

#### **Single Source Purchase**

Streamlined buying from a single-source provider made purchasing simple. KO could use SCW for equipment purchasing in states where they could do the installation themselves and use SCW for locations where they needed professional installation assistance.



**Get Started** 

## With A Modern Surveillance Ecosystem For Your Cannabis Grow Operation

Our promise of world-class customer service and technical support is central to providing you with the best security available, anywhere.

**Learn More**